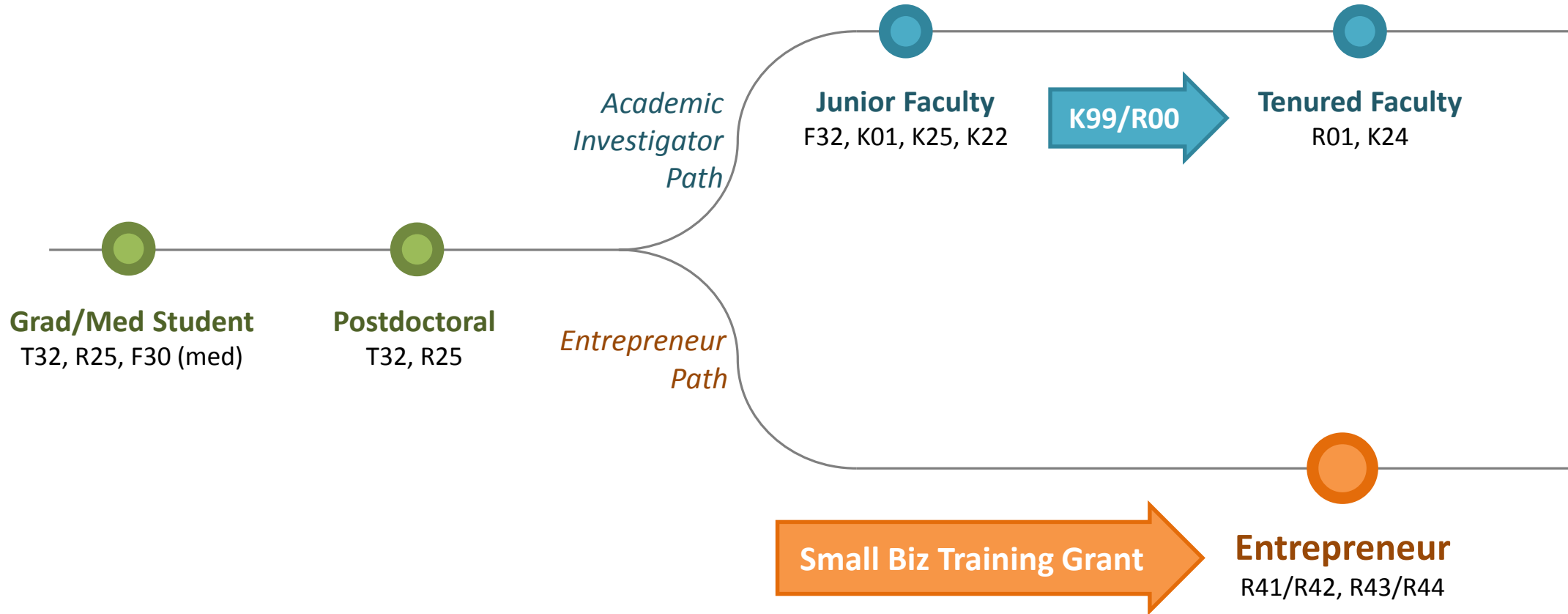


# RFA Concept: Small Business Transition Grant

*Kory Hallett, PhD*  
*SBIR Development Center*

# Entrepreneurial Training Grant Modeled after K99/R00

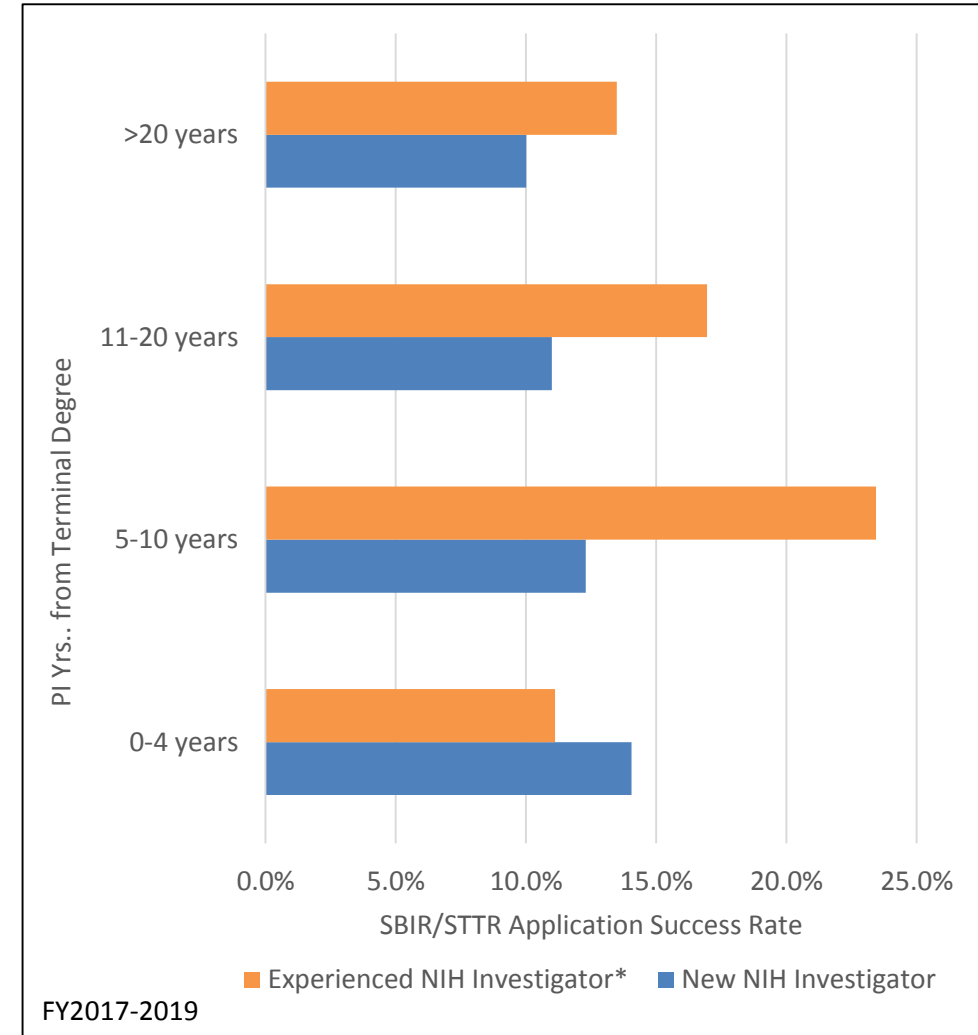


# SBIR/STTR Applications: Success by PI Type

Experienced NIH investigators\*  
have the highest SBIR/STTR  
success rate

\*Have received an R01 or equivalent award

- Includes SBIR/STTR Phase II. Does not include SBIR/STTR Phase I.



# Academic Innovation Offices: Feedback

Based on 62/70 NCI Cancer Center-serving Institutions:

1. Postdocs are moving with a technology to a small business
2. Need - scientists with business experience

**Is there a way for the NCI SBIR to support emerging entrepreneurs like NIH training grants support emerging faculty?**

# Concept: Small Business Transition Grant

FAST-TRACK

## Phase I STTR

**STTR**

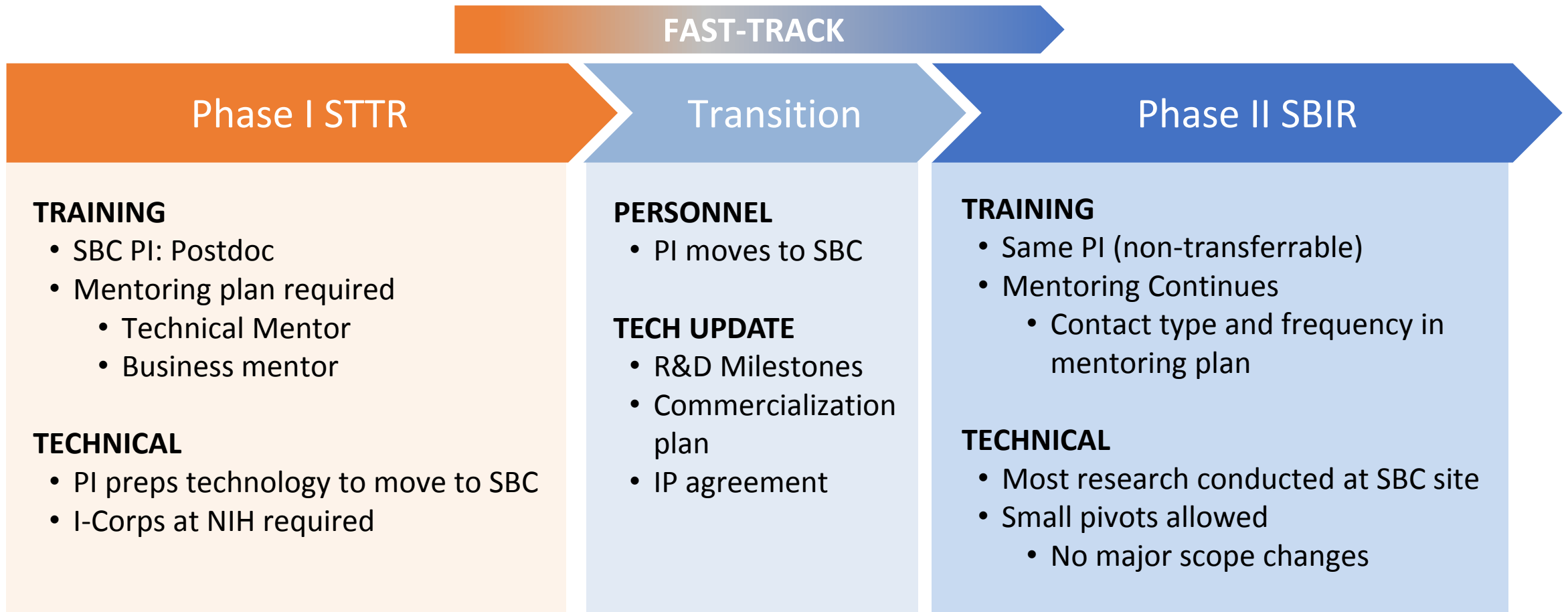
- Requires collaboration with university
- PI primary employment not stipulated (min.10% effort to project)
- \$400,000 / 12 months

## Phase II SBIR

**SBIR**

- Permits collaboration with university
- PI primary employment **MUST** be with the SBC for the duration of the project period
- \$2M / 2yrs

# Concept: Small Business Transition Grant



# Critical Components

## Eligibility

- Maximum 8-years from terminal degree
- Women and scientists from underrepresented racial and ethnic groups encouraged

## Mentoring (special review criteria)

- Working with NCI CCT to learn from K99/R00
- Technical mentor commitment: cannot mentor more than one entrepreneur simultaneously
- Business mentor: can utilize mentoring programs, but must identify a lead mentor
- Expect the mentors to commit to a minimum of 2 hours/week AND I-Corps at NIH (Phase I)

# Critical Components

## Technology Development is Critical

- Application MUST include milestones and go/no-go criteria for fast-track transition
- NCI is not guaranteeing training support to grantees whose technology fails

## RFA requested for NCI-run peer review

- Pilot RFA with set-aside funds
- Commercialization expertise on panel is important for special review criteria
- New mechanism and concept, work closely with NCI DEA during pilot
- Form review criteria with help of NCI CCT program directors with K99/R00 experience

**RFA Concept Request:  
2-year pilot, 5-7 awards per year**





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