

# ***Cooperative Group Financial, Organizational and Management Analysis***

Clinical Trials and Translational Research  
Advisory Committee  
September 21, 2010

Judith A. Hautala Ph.D.



# *Project Goals*



- Gain a comprehensive functional understanding of the financial, organizational and management structure of the Clinical Trials Cooperative Groups
- Identify organizational and funding strategies to improve operational efficiency and cost effectiveness
- Identify improved practices for shared strategic management of a complex goal-oriented research enterprise

# *Clinical Trials Cooperative Group Program*

---



- Clinical trial infrastructure support grants to a nationwide network of 10 Clinical Trials Cooperative Groups
  - Four adult multi-disease, multi-modality Groups
  - Six disease, modality or population focused Groups
- Late phase efficacy trials
  - 100 trials, 20,000 patients
- Early phase exploratory trials
  - 200 trials, 4,000 patients
- Patients enrolled at Cancer Centers, other academic medical centers and community oncology practices
- Awardee institutions range from major universities to specifically created not-for-profit organizations

# Cooperative Group Financial Structure



- Infrastructure support for designing and managing trials
  - Operational functions (administration, regulatory, protocol development/management, audits, QA, training, etc.)
  - Data management and statistical analysis
  - Scientific leadership
  - Specimen banks, reference laboratories and clinical reviews
- Reimbursement to sites for enrolling and managing patients on trials
  - Member Institutional U10 awards
  - Member site infrastructure subawards
  - Per case reimbursement

# *Project Scope*

- Internal Group Organizational Structures
- Cross-Group Financial/Organizational Comparison
- Financial Structure
  - Unit Costs
  - Institutional Cost Sharing/Pro Bono Time
  - Non-NCI Funding
  - Indirect Cost burden
- Accrual Patterns and Funding Models
- Common Services and Tools
- Application and Review Processes
- System Governance

# *Analysis Methodology*

- Mapped requested direct cost grant application budgets to a functionally-based Common Budget Outline framework
- Site visits with individual Groups
  - Assumptions underlying budget requests
  - Activities conducted under each budget category
  - Rationale for budget allocations and reallocations
  - Institutional cost sharing and pro-bono investigator time
  - Non-NCI funding – sources, amounts and uses
  - Group organizational and membership structure
  - Impact of common services and tools
  - Application and review processes
- Interviews with NCI and CTSU staff
- NCI trial, accrual, membership and award data

# *Key Data and Findings*

---



- High-Level Cross-Group Budget Allocation
- Unit Costs
- Institutional Cost Sharing/Pro Bono Time
- Non-NCI Funding
- Accrual Patterns

# ***High Level Cross-Group Budget Allocation Analysis***





# High Level Functional Cost Categories



<u>Infrastructure Costs</u>	<u>Accrual Costs</u>
Group Leadership	Member Site U10
Group Administration	Non-U10 Member
Trial Operations	Per-Case Reimbursement
Special Funds	
Statistics/Data Management	
Scientific Leadership	
Scientific Services	
Travel	

# *Grant Application Analysis*



- Mapping based on detailed analysis of budget forms, budget justifications and position descriptions
  - 1000's of pages
  - 1-20 funded institutions
  - 100-500 funded individuals
  - Budgets organized by institution not by function
- Mapped two applications per Group
  - Most recent competitive renewal
  - 2007 non-competitive renewal (2008 for NCCTG)
- Performed Cross-Group analysis based on percent allocation to various budget categories in non-competitive year

# *Infrastructure versus Accrual Costs*

---



- Eight Groups allocate 50-60% to infrastructure costs
  - Budgets range from \$15-30M
- Two Groups allocate ~75% to infrastructure costs
  - Low accrual costs due to low accrual volume
- Groups with small number of trials and low accrual volume inherently less cost-effective due to fixed infrastructure costs

# Infrastructure Cost Allocation



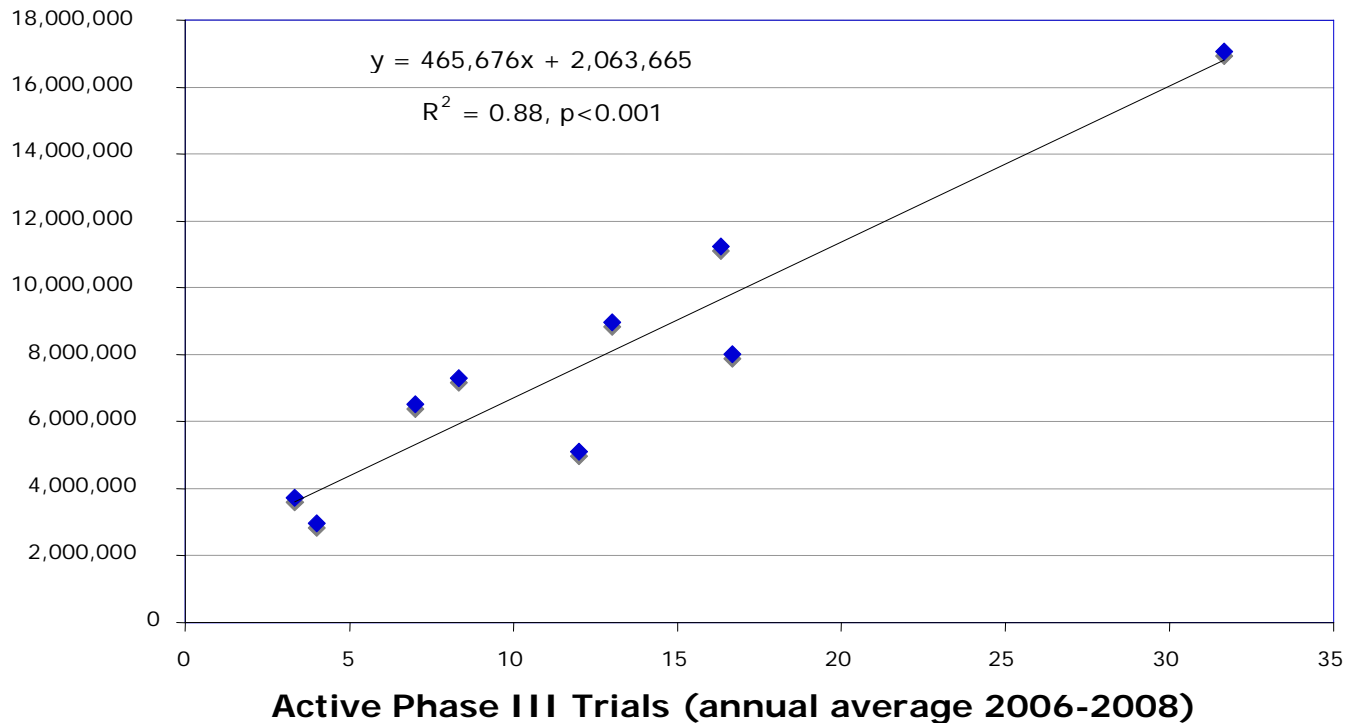
- Percentage allocation to various cost categories remarkably consistent across the Groups
  - Wide range of budgets, institutional settings, nature of trials, accrual
  - Budgets constructed with percent time for 100-500 individuals
- Statistics and data management largest category at 37%
- Core services averages 21% but highly variable
- Scientific leadership 5-10% with two outliers
- Administration, trial operations, travel each 8-10% on average
- Group leadership 3.5% on average
- Special funds 2-7% if requested

***No evidence for major differential cost efficiency or inefficiency across the Groups***

# ***Unit Cost Analysis***

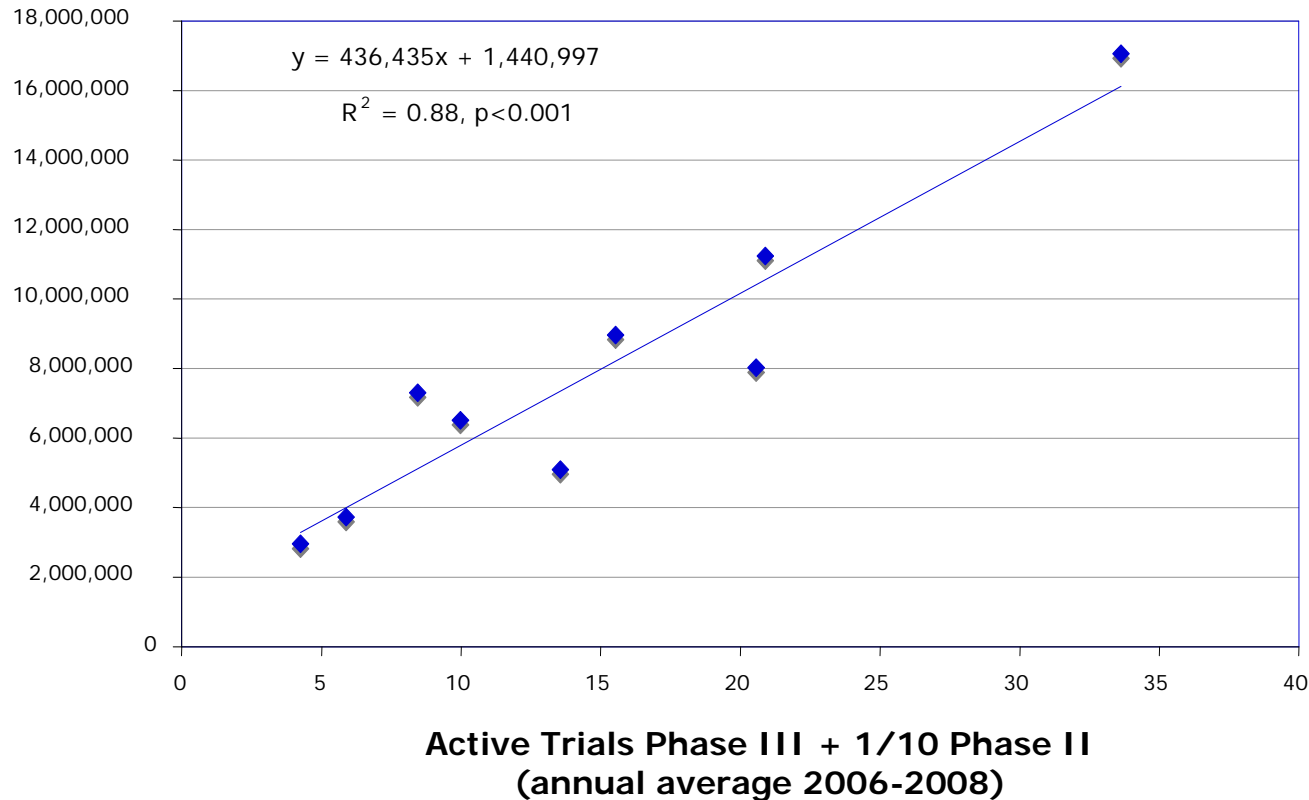


# Correlation of Infrastructure Cost with Trial Activity



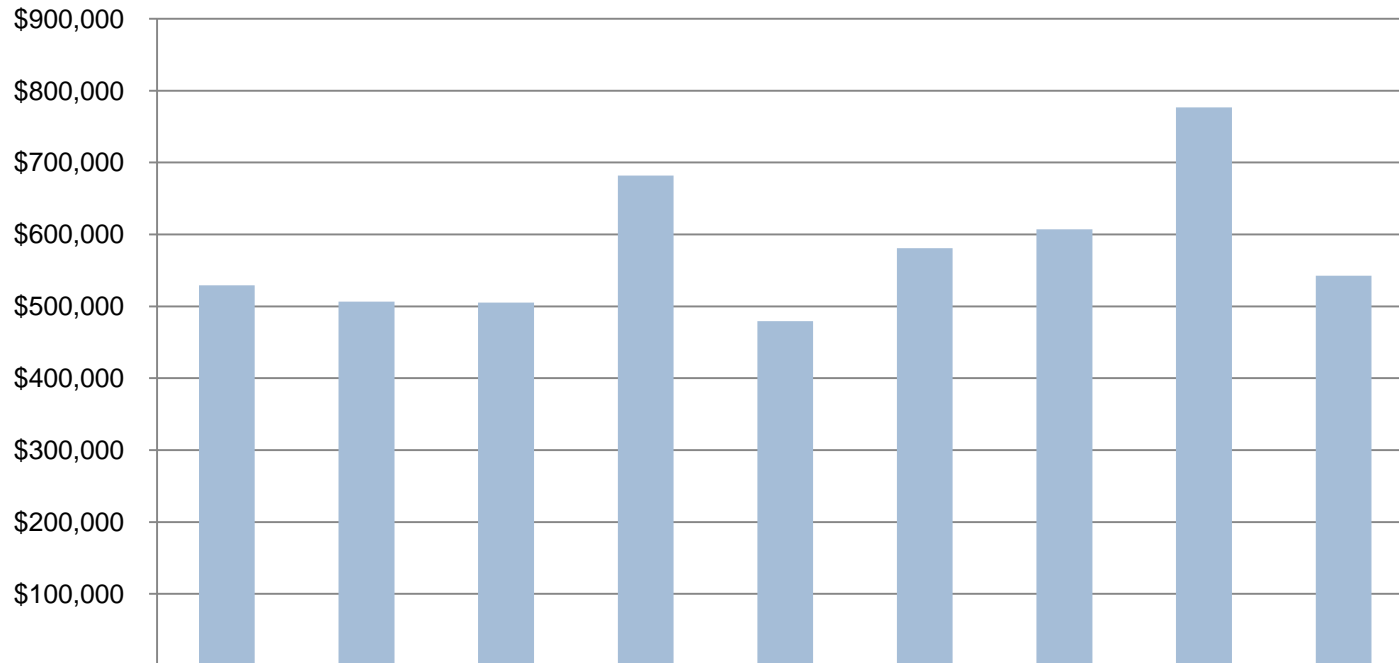
- **Strong correlation of infrastructure costs with number of Phase III trials led by the Group**
- **Weaker correlation with total trials led by Group or total Lead Group accrual**
- **Phase II trial activity does not substantially impact overall infrastructure costs**

# Correlation of Infrastructure Cost with Trial Activity



- **Regression model predicts**
  - **\$1.5M fixed cost to establish and operate a Group**
  - **\$450K variable cost per trial**

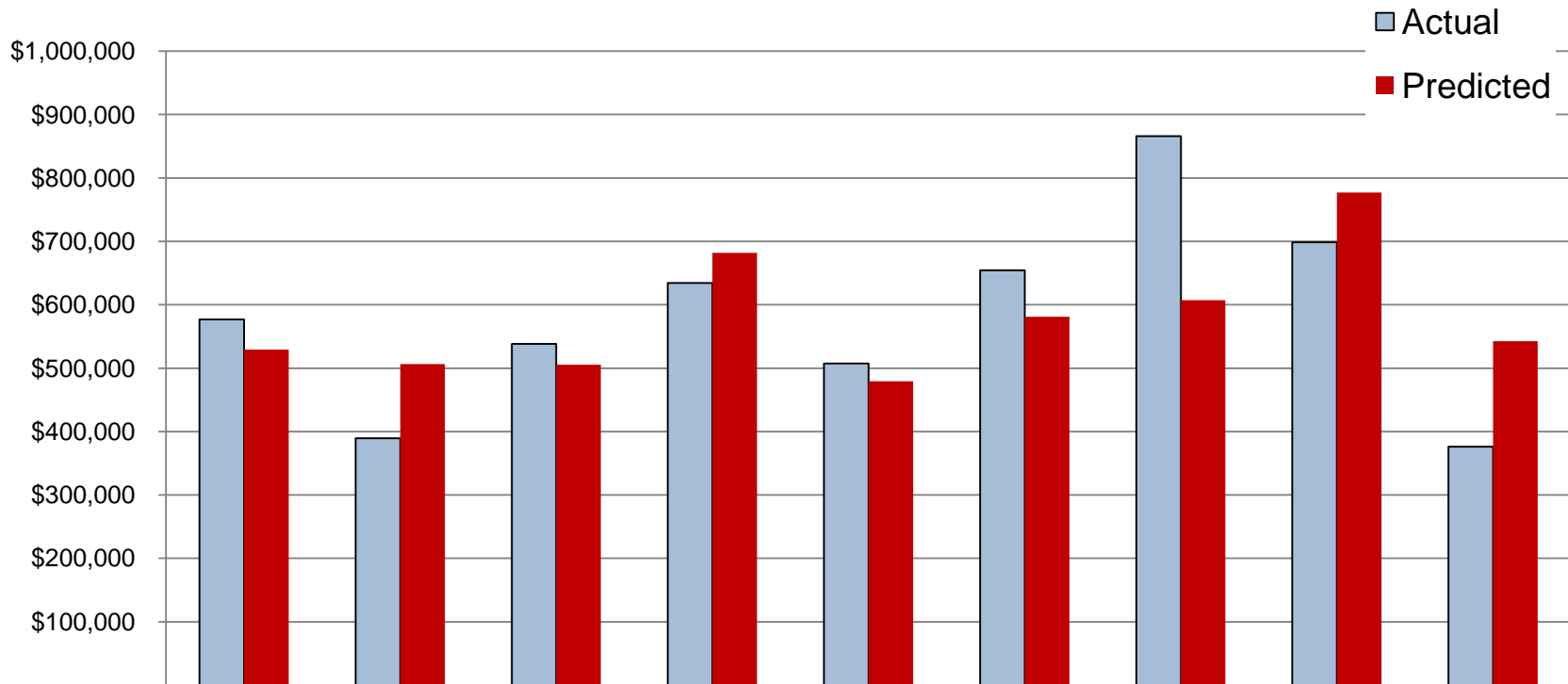
# Predicted Infrastructure Cost per Trial from Regression Model



- **Seven Groups cluster in \$500-600K range**
- **Two high outliers at \$680K and \$775K due to small trial volume**

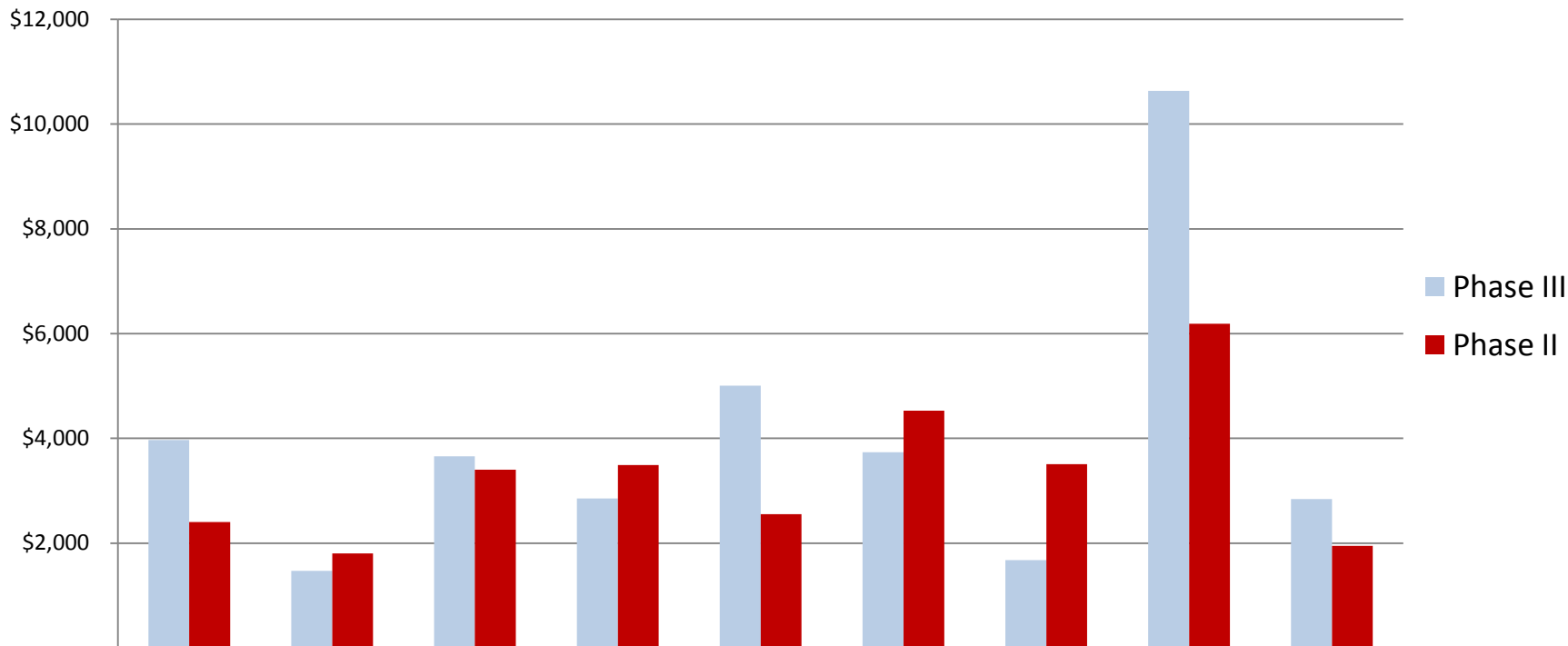


# Predicted versus Actual Infrastructure Cost per Trial



- **Actual 2007 costs allocated by assuming that Phase III trial costs 10 times that of a Phase II**
- **Actual cost per trial within 10% of that predicted for six Groups**
- **One high outlier at \$866K actual cost per trial, 42% above that predicted**
- **Two low outliers at ~\$400K actual cost per trial, 23% and 31% below that predicted**

# Infrastructure Cost per Lead Group Accrual



- Infrastructure costs allocated by assuming that Phase III trial costs 10 times that of a Phase II
- Per accrual cost highly variable
- On average, each Phase III and Phase II accrual represents ~\$3000 in infrastructure costs

# ***Analysis of Institutional Cost Sharing and Pro-Bono Time***



# *Scientific Leadership Time Commitment Estimated by Groups*



- Scientific Committees
  - Chairs 20% time
  - Vice-Chairs 5-10% time
- CRA/Nursing Committees
  - Chairs 15% time
- Administrative Committees
  - Chairs 5-10% time
- Committee Members
  - 1% time commitment from each active member
- Protocol Chairs
  - 10% time for Phase III trial
  - 5% time for Phase II trial

# Cost Sharing/Pro-Bono Time Calculation Methodology



- **Committee Leadership**
  - Calculated total FTEs based on estimated time and number of committee Chairs/Vice-Chairs
  - Subtracted FTEs supported with U10 funds
  - Multiplied non-supported FTEs by \$190,000
- **Committee Members**
  - Determined median number of members per committee across Groups – 24 members/committee
  - Calculated total FTEs per Group based on 1% time
  - Multiplied total FTEs by \$175,000
- **Protocol Chairs**
  - Calculated total FTEs based on estimated time and average number of trials open per year in 2006-2008
  - Subtracted FTEs supported with U10 funds
  - Multiplied non-supported FTEs by \$190,000

# *Scientific Leadership*

## *Cost Sharing and Pro-Bono Time*

---



- 77% of the time required for Scientific and Administrative Committees and Protocol Chairs provided pro-bono by investigators or covered by their home institutions
- Individual Groups range from 50-98% cost shared/pro-bono time
- Translates into \$27.7M of “donated dollars” including fringe and indirect costs
- 17% of the annual total cost NCI Cooperative Group budget

# *Accrual Institutional Cost Sharing*



- Analysis of four accrual funding categories
  - Institutional U10 awards supporting accrual
  - Group U10 sub-awards to sites to support accrual
  - Per case reimbursements
  - CCOP accruals
- Total funding supplied to sites by these four approaches was calculated and compared to the estimated real cost at \$6000 per accrual
- Difference represents the dollar value of the institutional cost sharing in support of accrual

# Total Accrual Cost Sharing

<b>Accrual Type</b>	<b>Total</b>
Institutional U10 Funded Accrual <sup>1</sup>	\$ 5,431,043
U10 Sub-Award Funded Accrual <sup>1</sup>	\$ 11,769,316
Per Case Reimbursement Accrual <sup>2</sup>	\$ 51,836,000
CCOP Accrual	\$ 19,120,000
<b>Total Cost Sharing</b>	<b>\$ 88,156,359</b>
Total Accrual Cost <sup>3</sup>	\$143,256,000
<b>Cost Sharing Percentage</b>	<b>61.54%</b>

<sup>1</sup>Main Members only

<sup>2</sup>Main Member and Affiliates

<sup>3</sup>Total accrual at \$6000/case.



# Total Institutional Cost Sharing and Pro-Bono Time



<b>Component Activity</b>	<b>Total Costs<sup>1</sup></b>
Group Leadership	\$ 787,312
Committee Leadership	\$ 7,279,875
Committee Members	\$ 14,148,750
Protocol Chairs	\$ 6,229,461
Statistics/Data Management	\$ 1,500,000
Accrual	\$ 88,156,359
<b>Total</b>	<b>\$118,101,757</b>

<sup>[1]</sup>Labor costs include 25% fringe and 50% indirect

# ***Non-NCI Funding Analysis***



# *System Wide Non-NCI Funding*



- \$56M annually in non-NCI funding for Cooperative Group trials
  - \$41M from industry
  - \$6M from philanthropy
  - \$9M from parent institutions, state funds, etc.
- 25% of annual Cooperative Group cash expenditures from non-NCI sources
- Groups highly variable, generating from 0% to 50% of their funding from non-NCI sources

# Overall Cooperative Group Funding Structure



<b>Funding Component</b>	<b>Total Costs<sup>1</sup></b>
Cooperative Group Awards	\$161 M ( 45%)
CCOP Accrual Support	\$ 10 M ( 3%)
CTSU Contract	\$ 18 M ( 5%)
Accrual Cost Sharing	\$ 88 M ( 24%)
Pro-Bono Investigator Time	\$ 28 M ( 8%)
Industry Support	\$ 41 M ( 11%)
Philanthropic Support	\$ 6 M (1.5%)
Other Support	\$ 9 M (2.5%)
<b>Total</b>	<b>\$361 M</b>

<sup>[1]</sup>Direct and indirect costs

# *Accrual Analysis*



# *Accrual Distribution Analysis*



- Main Members and their affiliates provide 75% of accrual
- Cancer Centers and their affiliates provide 40% of accrual
- Main Members with infrastructure funding contribute 3-4 times more accrual
- 60% of Main Member/CCOP networks contribute 90% of accrual
  - Low-accruing sites represent ~50% of sites (primarily affiliates and CCOP components)
  - Financial and operational burden of maintaining low accruing sites is minimal

# *Cross-Group Membership*

---



- Institutions rarely members of only a single Group
- Large institutions generally Main Members of CALGB, ECOG or SWOG and one or more specialty Groups
- ~60% of Cancer Centers are Main Members of four or more Groups, all but two are Main Members of more than one Group
- High accruing CCOPs are members of at least one large adult medical oncology Group and one or more of the specialty Groups

# Cross-Group Accrual

---

- “Within Group” accrual is often “cross-Group” accrual from the site’s perspective due to cross-Group membership
- Concept of cross-Group accrual only truly relevant to three large adult medical oncology Groups
- ~50% of CALGB, ECOG and SWOG accrual is to trials led by other Groups (2006-2008)



# *Focus of Major Recommendations*



- Internal Group Organizational Model
- Accrual Funding Model
- Subcommittee H Review Criteria
- System Governance

*Currently under analysis by NCI management*

*Potential involvement of Clinical Trials Advisory Committee  
Working Group*